



Integrated Pension Services Names New Managing Director

Integrated Partners' retirement planning and pension services arm, **Integrated Pension Services**, has hired **Jason Grantz as the Managing Director of Institutional Retirement Sales and Marketing**.

In this role, Grantz is responsible for educating financial advisers and their clients about topics relating to retirement plans and third-party administrator (TPA) services. Grantz's hiring comes after Integrated Pension Services recently acquired Benefits 21.

Passionate about clarifying misconceptions about retirement planning, Grantz is the co-creator and primary author of The 401(k) Plan Blog. He has also been published in several industry journals, including the Journal of Pension Benefits, the Journal of Compensation and Benefits, and the ASPPA Journal.

Grantz is focused on working to expand retirement security nationally and helping defeat elder poverty by creating well-designed plans.

"Retirement coverage is among the biggest societal problems we have in this country," Grantz says. "Less than two-thirds of working Americans have access to an employer-sponsored retirement plan, and of the group with access, only 20% to 40% are on track to successfully retire and replace their paycheck in a way that is sustainable for the rest of their life. That is why we are facing elder poverty issues in this country."

Grantz was previously the Director of Institutional Retirement Consulting at Unified Trust Co., where he worked for more than a dozen years. Before that, he was Assistant Vice President of Retirement Plans at AllianceBernstein.

Integrated Pension Services, Inc.
975 Merriam Ave. Suite 210
Leominster, MA 01453
978-847-0140